

## SERVICES AND BENEFITS

- Convenient and informative meetings throughout the year
- Annual Education Day with vendor and carrier trade show
- 15+ Units of continuing education credits based on membership requests
- Producer Development series for agency principals. The series will support building knowledge to develop staff while assisting with developing and retaining producers.
- Sales Strategy Series designed to accelerate members' "top line"
- Networking opportunity during pre-meeting breakfasts
- Support members with markets (discounts on E&O coverage as well as EPLI offered), improving your margin and bottom line
- Social events; Annual Golf Tournament and Holiday Extravaganza
- Modest annual membership fee



To learn more about the IIABOC and specific requirements of membership, contact:



*Independent Insurance Agents and Brokers  
of Orange County*

1442 E. Lincoln Avenue • PMB 441  
Orange, CA 92865-1934  
tel: (866) 921-6440  
Fax: (858) 408-2671  
Email: [iiab04@yahoo.com](mailto:iiab04@yahoo.com)  
[iiaboc.com](http://iiaboc.com)



*Independent Insurance Agents and Brokers  
of Orange County*



## OUR MISSION:

*To provide educational, networking, legislative and resource support dedicated to enhancing the prosperity of our members and partners while serving the community at large.*

## WHO WE ARE

Formed in 1947 the Independent Insurance Agents and Brokers of Orange County have a history of leadership in the local insurance community.

Membership continues to offer continuing education of the highest quality, political advocacy for the benefit of our clients in support of the local agency system and an associate member program allowing the association to support services, activities and products vital to our business life.

Education Day, Continuing Education, the Annual Golf Tournament and our Holiday Social highlight our activity calendar we invite your support, become an active member.



## 2017 LOCAL MEMBERSHIP APPLICATION (NEW / RENEWAL)

Agency Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_

State, Zip: \_\_\_\_\_

Tel: \_\_\_\_\_ Fax: \_\_\_\_\_

Contact: \_\_\_\_\_

Title: \_\_\_\_\_

Email: \_\_\_\_\_

List additional employees and their email addresses on separate piece of paper.

- Number of Employees: 1 to 5 Dues: \$250.00
- Number of Employees: 5 to 10 Dues: \$375.00
- Number of Employees: 10+ Dues: \$500.00

MEMBERSHIP IS BASED ON CALENDAR YEAR: JAN 1 THRU DECEMBER 31.  
MID-YEAR PRO-RATA IS AVAILABLE.

CONTACT THE IIABOC OFFICE FOR INFORMATION.

Make checks payable to:

IIAB of Orange County and mail to:  
1442 E. Lincoln Ave., PMB 441, Orange CA 92865 or by:

Credit Card:  Amex  Discover  MasterCard  Visa

Amount to be Billed: \$ \_\_\_\_\_ Exp. Date: \_\_\_\_\_

Card Number: \_\_\_\_\_

Name on Card: \_\_\_\_\_

Billing Address: \_\_\_\_\_

City, State, Zip: \_\_\_\_\_

Signature: \_\_\_\_\_

Questions, contact IIABOC at: Tel: (866) 921-6440  
Email: iiab04@yahoo.com

**THANK YOU FOR YOUR MEMBERSHIP!**

## 2017 BOARD OF DIRECTORS

### President

Roger Wilber  
*NFP Property & Casualty*  
Tel: (714) 975-8429  
roger.wilber@nfp.com

### Immediate Past-President

Larry Bjork  
*The Buzerk Trading Company*  
Tel: (714) 377-1103  
lbuzerk@aol.com

### Vice-President

Timothy Chaix  
*R E Chaix & Associates Insurance Services*  
Tel: (949) 722-4177  
timc@rechaixinsurance.com

### Secretary / Treasurer

Loraine Lacey  
*Minnick Insurance Services, Inc.*  
Tel: (714) 777-4107  
Lorraine@minnickinsurance.com

### Directors

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swilliams@excelsure.com